

Message Text

UNCLASSIFIED

PAGE 01 GUATEM 03544 061621Z
ACTION COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 /018 W
-----061902Z 084989 /50

R 061506Z JUN 77
FM AMEMBASSY GUATEMALA
TO SECSTATE WASHDC 6294

UNCLAS GUATEMALA 3544

PASS USDOC FOR SIPS AND MEPD

E.O. 11652: N/A
TAGS: BEXP GT
SUBJ: PRODUCT OPPORTUNITY - ELECTRICAL DISTRIBUTION AND
TRANSMISSION EQUIPMENT

REF: STATE 123982

1. POST ASSUMES PROJECT REFERRED TO IN REFTL IS AGUACAPA HYDROELECTRIC PROJECT. POST BEGAN SERIES OF DETAILED REPORTS ON THIS PROJECT, ALL OF WHICH WERE SLUGGED USDOC/MEPD, IN OCTOBER 1975 WITH A-181, A BACKGROUND AIRGRAM. POST ALSO DIRECTLY INFORMED 27 KEY US CONSTRUCTION AND ELECTRICAL EQUIPMENT MANUFACTURERS AND ERECTORS OF PROJECT AND VERIFIED WITH LOCAL GENERAL ELECTRIC REPRESENTATIVE THAT GE HAD BEEN NOTIFIED BY THEM. A-181 WAS FOLLOWED BY 76-434 WHICH REPORTED PREQUALIFICATION AND BID DEADLINES FOR ALL LOTS, INCLUDING ELECTRO-MECHANICAL EQUIPMENT AND TRANSMISSION LINE, LOTS 3 AND 4. 76-2301 REPORTED EXTENSION OF BID DATES AND IN RESPONSE TO STATE 67906 INFORMED USDOC WHICH US FIRMS HAD PRE-QUALIFIED. ONE OF THEM WAS GE.

2. BIDS FOR LOTS 3 AND 4 WERE OPENED APRIL 27, 1976 AND MAY 4, 1976 RESPECTIVELY. GE, ALTHOUGH THEY HAD BEEN KEPT INFORMED OF AGUACAPA PROJECT THROUGHOUT ITS DEVELOPMENT, DID NOT SUBMIT BID EITHER FOR GENERATORS
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OR TRANSMISSION LINE. WINNERS OF THESE BIDS WERE REPORTED IN 76-3576.

3. MOST RECENTLY, ON MAY 26, 1977, GE, ALTHOUGH PRE-QUALIFIED, CHOSE NOT TO SUBMIT BID FOR GENERATORS FOR 300 MW CHIXOY HYDROELECTRIC PROJECT. IT IS CHIXOY PROJECT FOR WHICH LAHMEYER WAS SELECTED OVER FIVE

YEARS AGO AS LEADER OF DESIGN CONSORTIUM. POST HAS REPORTED
EXTENSIVELY ON THAT PROJECT TO USDOC AND ALL BIDDING
HAS TAKEN PLACE EXCEPT FOR LOT 6, SUPPLYING OF PENSTOCKS
AND LOT 7, CONSTRUCTION OF TRANSMISSION LINE. ONLY
PREQUALIFIED FIRMS CAN BID. FISCHBACK AND MOORE, E.C.
ERNST INT. AND WESTINGHOUSE ARE PREQUALIFIED FOR LOT
7. BID DATE HAS NOT BEEN SET.
ANDREWS

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 06-Jun-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977GUATEM03544
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770201-0367
Format: TEL
From: GUATEMALA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770688/aaaaczbn.tel
Line Count: 70
Litigation Code IDs:
Litigation Codes:
Litigation History:
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Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 STATE 123982
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 27-Oct-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2266688
Secure: OPEN
Status: NATIVE
Subject: PRODUCT OPPORTUNITY - ELECTRICAL DISTRIBUTION AND TRANSMISSION EQUIPMENT
TAGS: BEXP, GT
To: STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/4a83b784-c288-dd11-92da-001cc4696bcc
Review Markings:
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